



**Memorandum of Discussion**  
**ACBL Unit 174 Board of Directors Meeting**  
**August 5, 2013**  
**Tracy Gee Community Center**

**Call to order**

**Beverley Cheatham**

The meeting was called to order by Vice President Beverley Cheatham at 9:35 A.M. Members present were: Paul Cuneo, Kathy Hughes, Errol LeCesne and Tom Martinsen. James Woodward, Treasurer was also present.

**Approval of minutes**

**Bill Riley**

The minutes prepared by Bill Riley, Secretary and distributed via e-mail were approved as written.

**Treasurer's Report**

**Jim Woodward**

James Woodward presented a revised Balance Sheet for May that reflected postings omitted and found by the Verifier. The August Balance Sheet was also presented showing Total Assets at \$108,329.46. It also reported a net profit of \$428.42 for the June Sectional.

**MOTION: The Treasurer's Reports for May & August were approved as presented.**

**District Report**

**Paul Cuneo**

Paul had nothing to report but noted that the Dealing machines and the Money Counting machine were delivered and will be available for the August tournament.

**Old Business**

**2014 LSR**

**Beverley Cheatham**

Beverley reported that plans are in place and all is well. She also said there will be a Directors course and Teacher Certification course offered. The Unit President will meet with selected tournament directors for review of the space utilization to try to reduce congestion in the selling areas.

**August Sectional**

**Beverley Cheatham**

Beverley reported that everything is ready to go.



## **NAP/GNT Dates NAP Unit Finals**

Nothing to report.

## **Bridge in Schools**

**Errol LeCesne**

Errol reported the latest marketing strategy is simple and straight forward; namely, "IF YOU WANT BRIDGE IN YOUR KIDS/GRANDKIDS' SCHOOLS, JUST ASK FOR IT! He noted the strategy is based on a recommendation from a school principal that says the programs that schools put in place are those requested by parents and PTA's. Therefore, parents and grandparents will be encouraged to ask for bridge programs and then he will make requested presentations and provide the needed support.

## **Unit Sponsored Lessons**

Nothing to report.

## **Marriott Contracts**

**Paul Cuneo**

Paul reported no progress yet, still waiting on various revisions and signatures (noting there's no problems).

## **October Sectional**

**Errol LeCesne**

Errol distributed the draft flyer and had information checked. The final draft will go to Chuck for review and Bert for completion. The budget will be distributed via e-mail when completed.

## **Membership Attraction and Retention**

**Group**

Tom reported his visits to classes in progress with personal invitations to attend the August tournament are going well and hopefully it will bring new players out.

## **New Business**

### **Update of Procedures**

**Paul Cuneo**

Revised Unit 174 Tournament Policies & Procedures were presented by Paul. The Unit President will meet with selected tournament directors for review of the "Policies & Procedures" during the August Sectional. Beverly will send the revised Policies & Procedures to the DIC.

The Board approved the revised Tournament Policies & Procedures

## **Adjourn**

The meeting adjourned at 10:11 am. The next meeting will be September 8m 2013 at Tracy Gee Community Center.

