



Memorandum of Discussion
ACBL Unit 174 Board of Directors Meeting
August 5, 2013
Tracy Gee Community Center

Call to order

Beverley Cheatham

The meeting was called to order by Vice President Beverley Cheatham at 9:35 A.M. Members present were: Paul Cuneo, Kathy Hughes, Errol LeCesne and Tom Martinsen. James Woodward, Treasurer was also present.

Approval of minutes

Bill Riley

The minutes prepared by Bill Riley, Secretary and distributed via e-mail were approved as written.

Treasurer's Report

Jim Woodward

James Woodward presented a revised Balance Sheet for May that reflected postings omitted and found by the Verifier. The August Balance Sheet was also presented showing Total Assets at \$108,329.46. It also reported a net profit of \$428.42 for the June Sectional.

MOTION: The Treasurer's Reports for May & August were approved as presented.

District Report

Paul Cuneo

Paul had nothing to report but noted that the Dealing machines and the Money Counting machine were delivered and will be available for the August tournament.

Old Business

2014 LSR

Beverley Cheatham

Beverley reported that plans are in place and all is well. She also said there will be a Directors course and Teacher Certification course offered. The Unit President will meet with selected tournament directors for review of the space utilization to try to reduce congestion in the selling areas.

August Sectional

Beverley Cheatham

Beverley reported that everything is ready to go.



NAP/GNT Dates NAP Unit Finals

Nothing to report.

Bridge in Schools

Errol LeCesne

Errol reported the latest marketing strategy is simple and straight forward; namely, "IF YOU WANT BRIDGE IN YOUR KIDS/GRANDKIDS' SCHOOLS, JUST ASK FOR IT! He noted the strategy is based on a recommendation from a school principal that says the programs that schools put in place are those requested by parents and PTA's. Therefore, parents and grandparents will be encouraged to ask for bridge programs and then he will make requested presentations and provide the needed support.

Unit Sponsored Lessons

Nothing to report.

Marriott Contracts

Paul Cuneo

Paul reported no progress yet, still waiting on various revisions and signatures (noting there's no problems).

October Sectional

Errol LeCesne

Errol distributed the draft flyer and had information checked. The final draft will go to Chuck for review and Bert for completion. The budget will be distributed via e-mail when completed.

Membership Attraction and Retention

Group

Tom reported his visits to classes in progress with personal invitations to attend the August tournament are going well and hopefully it will bring new players out.

New Business

Update of Procedures

Paul Cuneo

Revised Unit 174 Tournament Policies & Procedures were presented by Paul. The Unit President will meet with selected tournament directors for review of the "Policies & Procedures" during the August Sectional. Beverly will send the revised Policies & Procedures to the DIC.

The Board approved the revised Tournament Policies & Procedures

Adjourn

The meeting adjourned at 10:11 am. The next meeting will be September 8m 2013 at Tracy Gee Community Center.

